# ESSA offers job starters and company founders custom-made training programs. Shoeshiners from several european countries make their know-how avalaible. ESSA is the only non-profit association accross all Europe that stands up since 2016 for shoe care at high level. ESSA is a competent partner to obtain basic knowledge, advice to create a firm, but also to support shoeshiners on a daily basis.

## TRAINING



Cleaning and washing shoes
Types of leathers and shoe models
Right care process
Brushes and uses
Special cases and stains removal
Antique finish and water polish
Customer relationship
Practical examples in hotels, at fairs, and/or other occasions
Arguing in case of reparations

# EUROPEAN SHOE SHINE ASSOCIATION

**AISBL** 

N° d'entreprise: 0667908346

www.essa.expert

info@essa.expert

Brussels

Tel. +32-486 60 00 98

# FOR NEW SHOESHINERS



ESSA offers prospective shoeshiners a training program. The goals are to carry out a professional business, to get full satisfaction of the customers, and to reach economical success.







« There's almost no other job that satisfy so many customers. » Marcello Faraggi, President of ESSA

After five or six minutes spent on the shoe shine chair, most of the customers are satisfied. « I clean my shoes too, but I never manage to make them look as good as you do », they often say. A good care and a nice conversation. The high quality shoe care whether during events, in hotels, at fairs or in your own workshop. A job that comes into fashion in many european countries.

### EUROPEAN SHOE SHINE ASSOCIATION

AISBL

N° d'entreprise: 0667908346 info@essa.expert www.essa.expert Brussels Tel. +32-486 60 00 98

## LEARNING AN OLD OCCUPATION ALL OVER AGAIN

The ESSA shoeshiners garantee quality and high standards. Whether the shoes are simple or expensive, if they're in leather, fabric or nubuck - the appropriate treatment should be learned. Specialized knowledge is necessary to advice the customer pertinently.



1.450 €

975 €

#### **BASIC TRAINING:**

During a 4 days intensive training, you'll learn the basic knowledge of a professionnal and high quality shoe care. The lecturers of ESSA will talk about their experience and will show how it goes. You will learn to identify different shoe models and types of leathers. An official certificate will act as a garantor for your successful participation and for your competence in shoe



Learning and trying all work Training in managing special steps from A to Z.



cases.

#### SPONSORED TRAINING:

This is the «basic training » described above, that is granted at ESSA's request. Donations and sponsors enable this training for a reduced half-price. Interested people can send their application to ESSA. The decisive element for the choice of the selected people is their motivation above all. The training can occur in English, French, German or Italian.



Many different brushes make the master



For each purpose the right mean.

#### COMPANY SETTING UP: 2.950 €

When you want to become an independent shoeshiner, you not only need some basic knowledge, like provided in the ESSA-Training, but also competences in marketing, accounting, advertisement for the firm and much more. In order to get started in your business in the best possible way, ESSA offers a one-week individualy tailored company setting up program.



Running a shoe care business has to be learned.



Which investments are appropriate and which not?